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# Capability Statement

#### ACKNOWLEDGMENT OF COUNTRY

We acknowledge the Traditional Custodians of the land on which we have the honor of working, living and creating.

We pay our respect to their Elders past and present and extend that respect to all Aboriginal and Torres Strait Islander peoples today.

#### SERVICED FOCUSED BUILDING COMPANY

# We deliver transformed spaces that take productivity to the next level.



On behalf of St Ferrer Building Contractors, we would like to thank you for taking the time to view our Capability Statement.

St Ferrer is a service-focused building company with a proven track record of delivering high quality construction, fit-out, and refurbishment projects, and are recognised as one of Victoria's leading specialists in cladding remediation.

In operation for over 7 years, our primary focus has always been to deliver the best possible building experience to our valued clients. Our commitment lies in creating transformed spaces where people thrive and businesses prosper.

When partnering with a client, we embrace a truly collaborative mindset to achieve the best possible building outcomes. We take pride in nurturing strong relationships with our clients and stakeholders, allowing us to tailor our delivery solutions to the unique requirements of each project. St Ferrer ensures that our allocated project team possesses the appropriate skills and experience to match the intricacies of the individual project, thereby optimising outcomes for all involved parties.

A significant number of our projects are executed in live and complex environments. We understand the significance of seamlessly integrating construction activities with the day-to-day operations of facilities and residences. We have developed tailored systems and methodologies, and our swift and proactive approach ensures minimal delays, allowing each project to progress smoothly. With meticulous planning and unwavering commitment to quality, we demand the best from our trades and team members, ensuring that St Ferrer consistently delivers an exceptional building experience.

St Ferrer is dedicated to continuous progress, unwavering focus, and achieving outstanding results. Our goal extends beyond being a one-time builder; we aim to establish ourselves as your builder of choice for the long term, even well beyond the completion of our projects.

We appreciate the opportunity to submit our Capability Statement and are always available to provide further information, answer any queries, or arrange a meeting to discuss your project requirements in person.

Christopher Bertacco Director



Daniel Burmeister Director

# Serviced focused building company.

WHO WE ARE

# Who We Are

#### We specialise in **commercial construction, fit out, refurbishment** and **cladding remediation.**

At St Ferrer, we embrace the motto of "Building Experience."

Our approach centres around harnessing our collective expertise to provide our customers with an unparalleled service. We strive to exceed expectations and consistently deliver the best building experience to our valued clients.

Over the years, we have completed a diverse range of projects for various government, institutional and private clients. Based in Port Melbourne, our operations cover metropolitan and regional areas of Victoria. We have the capability to deliver commercial construction, fit out, refurbishment and cladding remediation projects from \$50 thousand up to \$10 million.

#### AREAS OF EXPERTISE





We take great pride in our client service and only employ individuals who embrace our core values of Communication, Commitment and Teamwork.

As a cohesive unit, our team possesses extensive expertise across all aspects of construction, enabling us to tackle some of the most challenging projects within the competitive Melbourne market. Our team shares an unwavering dedication to delivering excellent service and achieving the highest quality outcomes.

With a combined talent of construction managers, project managers, estimators, site managers and labourers, our team is fully committed to every project, working tirelessly to achieve the best possible results for our valued clients.

# **Our Team**



#### **Christopher Bertacco**

#### **DIRECTOR / PRE-CONSTRUCTION MANAGER**

Over the past 20 years, Chris has built his reputation on the strength of the projects he has delivered. He is highly regarded in the construction industry for his breadth of experience having carried out roles in estimating, site management, contract administration and project management.

In his current role as pre-construction manager with St Ferrer, Chris implements strategies to ensure projects run to plan. He also reviews trade quality, checks for defects and ensures programmes are followed to keep work on track and deliver on what is promised at engagement.



#### Daniel Burmeister

#### **DIRECTOR / CONSTRUCTION MANAGER**

With over 25 years in the construction industry, Daniel's track record includes the successful completion of numerous high value projects, including; mixed use residential developments, data centres, new build construction and high-end corporate fit outs and refurbishments.

As construction manager at St Ferrer, Daniel puts his well-developed project management skills to use tracking job progress, controlling project costs and scheduling operational tasks to ensure projects are completed on time and within budget. Daniel's strong work ethic and interpersonal skills allow him to liaise effectively with clients and stakeholders to achieve top results and meet deadlines.

#### Will Browne CONSTRUCTION MANAGER

With over 15 years of experience in the construction industry, Will has worked across various commercial construction sectors, including retail, health, education and fit out/refurbishment. As Construction Manager, Will utilises his extensive experience to support the St Ferrer team.

Will's attention to detail and focus on the client's needs allows him to provide a high-quality approach to delivering projects. Problem solving in all areas of construction projects is one of Will's greatest strengths. His ability to work through site matters, as well as delivering to the highest possible standard, whilst also having a firm eye on budget, helps his clients get the best result.

# **Our Team**

Our team consists of construction managers, project managers, estimators, site managers and labourers.



**Peter Kendall** CONSTRUCTION **OPERATIONS MANAGER** 



**Mitchell Marino** DESIGN MANAGER



**Gavin Challman** ESTIMATOR



**Brianna Wallace** FINANCIAL CONTROL LEB



Angela Cannuli BID MANAGER

**Georgie Rollino** 

ADMINISTRATOR

CONTRACT



Catherine Schryvers BRAND MANAGER



**George Siskamanis** PROJECT COORDINATOR



**Tim George** PROJECT MANAGER



Atakan Balkaya PROJECT COORDINATOR



**Michael Antoniou** PROJECT MANAGER



**Martin Skidmore** SENIOR SITE MANAGER



Adam Davie SITE MANAGER



Michael Rostanovski SITE MANAGER



Fabio De La Rossa SITE MANAGER



SITE MANAGER ELECTRICAL SERVICES



**Mitch Krause** 

SITE MANAGER

**Darren Johns** SITE MANAGER MECHANICAL SERVICES



**Michel Shamoon** SITE MANAGER

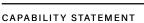


**Mitch Donaldson** SITE MANAGER

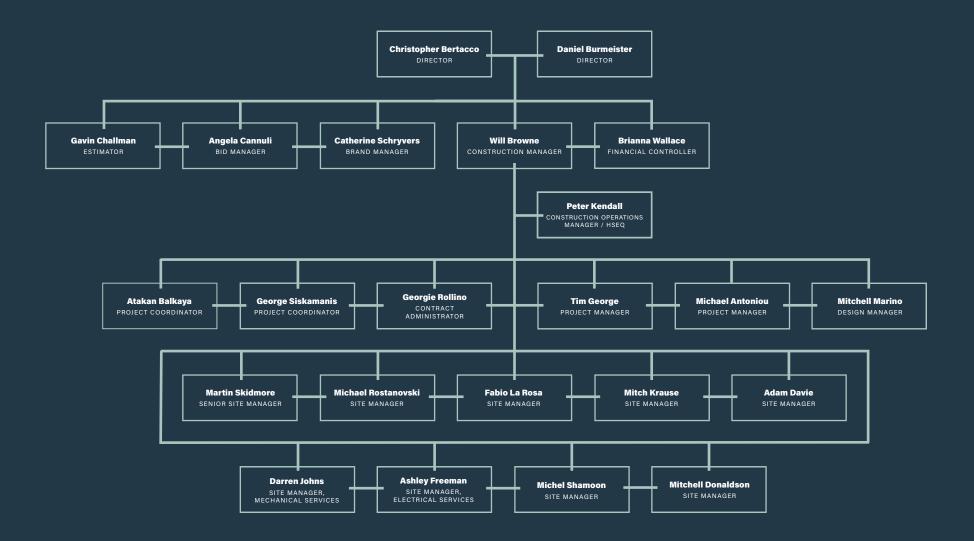


**Ashley Freeman** 





# **Our Team**



# We create spaces where people thrive and businesses prosper.

COMMITTED TO THE PRODUCTIVITY OF OUR CLIENTS BUSINESSES

# **How We Manage Projects**

#### **The St Ferrer Approach**



#### **Working in Live Environments**



#### We're committed to the productivity of your business and strive for **zero disruption** to its day-to day operations.

As each project is unique, we make sure to understand the operational requirements of your business. To achieve this, we conduct regular meetings with stakeholders, aiming for zero disruption to their day-to-day operations. This is why we consistently:

- Apply a full-time site manager on site, serving as a single point of contact
- Incorporate building management protocols into the site induction process
- Ensure tenants are up to date with weekly meetings and signage in public areas
- Prioritise safety to create a non-threatening environment
- Maintain cleanliness of site with regular cleaning of all areas
- Plan noisy works and bulky materials to be delivered out of hours

#### **St Ferrer commonly use four types of delivery models:**

#### **Design & Construct**

St Ferrer will manage all aspects of the build based on the budget, quality and design outcomes set by the client. We also have the ability to undertake a specialised fast track system if time sensitive delivery is required.

#### **Fast Tract Design & Construct**

The St Ferrer fast track system is fine-tuned cost and time saving model primarily aimed at companies that need to act quickly to cater for expansion within their business. These companies don't have the luxury of 3-6 months to engage designers or superintendents to manage the process. We undertake a 2-day intensive specification, layout and needs analysis so we can immediately start documentation for owner's consent and a builder's permit.

#### Lump Sum (Fixed Price)

A Lump Sum Contract (or Fixed Price Contract) is a contract with a single lump sum price for all the works. Under this model, St Ferrer is responsible for completing the project within the agreed fixed cost set forth in the contract.

#### **Construction Management**

St Ferrer simply charge a fee for the staffing and management and a percentage fee on the trade construction cost. That fee typically equates to about 10 to 15 percent. We would supply three quotes and the client with use of the builder's due diligence chooses which one they want to engage.



#### **Early Contractor Involvement**

The initial stages of a project are critical; they can define its financial standing and the success of its execution. St Ferrer can be involved in your project at an early stage to provide a number of mutual benefits including specialised construction knowledge applied to early stages, enhanced cost certainty, risk reduction, transperant collaboration and increased value for money.

St Ferrer can provide the follow ECI services:

Budget EstimatesBuildabilityEvaluation of Engineering ServicesDesign EvaluationValue Engineering

# **Management Systems**

Occupational Health & Safety	As the building contractor, St Ferrer will assume responsibility for the sites under OH&S Legislation. We have an internal Safety Management System, and we undergo both internal and external audits every 12 months to ensure compliance. Prior to commencing works on site, the project team will prepare a Site-Specific Safety Plan, which will incorporate the requirements of a 'live environment' site. The risk assessment of the project undertaken by our team will generally include protection to tenants/public, visitors, hazardous substance survey, site establishment, site inductions, subcontractor management, legal compliance, workplace consultation and ensuring the correct subcontractor safety documentation is submitted and assessed prior to commencing any works on site. St Ferrer is currently implementing a certified Occupational Health & Safety Managment System certified to ISO 45001:2018.
Quality ISO 9001:2015	We have a Quality Management System that is internally monitored, enabling us to control and assume all responsibility for the quality of our projects. Our processes are based on Tier 1 and Tier 2 standards, which is why we are very stringent when it comes to quality. We pride ourselves on delivering high-end finishes and specialised cutting-edge design projects in fast-track circumstances. We understand what is involved in the management of methodology to ensure a successful project and have developed a suite of inspection and Test Plans to ensure a quality outcome.
	We carry out and operate projects under our Quality Management System to provide our clients with a service that not only achieves industry standards for quality and efficiency but strives to surpass these standards at every opportunity. St Ferrer is currently implementing a certified Environmental Managment System certified to ISO 9001:2015
Environment	St Ferrer is committed to achieving the best environmental outcome in all our projects and operations. We employ an accredited Environmental Management System and implement an Environmental Project Plan for each project, enabling us to reduce our environmental impacts and increase our operating efficiency. This may involve implementing new and more sustainable technologies, reducing construction waste, and wherever possible, targeting the use of suppliers and contractors that have environmental standards and procedures in line with our own. As we are aware that our industry can have adverse effects on the environment, our team works together to create a healthy environmental impact, leaving a minimal footprint and contributing to the creation of a sustainable future for everyone. St Ferrer is currently implementing a certified Environmental Managment System certified to ISO 45001:2015

# **Corporate and Social Responsibility**

# At St Ferrer, we recognise our responsibility to be a socially responsible corporate citizen and engage in purpose driven **social and sustainable initiatives**.

In line with our values and policies we are committed to:

#### Work Health & Safety

We emphasize the importance of safety in the workplace and ensure that we provide our employees and contractors with safe and healthy working conditions.

#### **Professional Development**

We constantly assist in the continual learning and development of our staff, as we believe in investing in people and their future and providing opportunities for both professional and personal development.

#### **EEO, Inclusion and Diversity**

We provide equal opportunity employment to all staff and those seeking employment and ensure a supportive workplace that is free from discrimination.

#### **CSR** Activities

#### **Corporate Volunteering**

St Ferrer encourages and supports our staff to donate their time to charitable pursuits. Several of our staff members and senior board members currently volunteer their their time to chairtable organisations including:

**Social Engine** is an independent registered Australian charity and Social Traders certified social enterprise who provide vulnerable young people with work experience and employment pathways in hospitality, and logistics and warehousing.

**Onemda** is a centre for learning and therapeutic development for people with a disability based in Melbourne, offering a unique integrated learning and therapeutic service model to help their participants achieve their wellbeing, social and educational aspirations.



#### Sustainability

We are committed to reducing our carbon footprint and improving the overall efficiency of our operations by setting realistic objectives and targets.

#### **Social Procurement**

We aim to leverage our procurement processes and purchasing power to generate social value. This includes procurement through local businesses, social enterprises, and Aboriginal businesses.

#### **Supporting Safe & Fair Workplaces**

We are commitment to conducting business in line with the highest standards of conduct and ethical behaviour, and in accordance with relevant laws and regulations.

#### **Corporate Giving**

Additionally, St Ferrer regularly give to charitable organisations and causes that resonate with our business values, as well as those that hold significance for our team members.



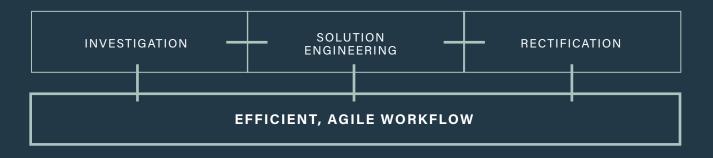
# OUR EXPERTISEWe deliver<br/>spaces for and take<br/>spaces that take<br/>productivity and<br/>profitability to the<br/>next level.

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# **Cladding Remediation**

# We are **cladding remediation specialists**, delivering projects ranging from **\$50,000** to **\$10,000,000**

St Ferrer is united in our vision of making Victorians safer by reducing the risks associated with combustible cladding on residential and commercial buildings. We have been working alongside Owners and Owners Corporations across various projects in different industries, including residential, retail, education, health, commercial, aged care and hospitality.



#### **Efficient, Agile Workflow**

We are proud to be one of the few Cladding and Facade remediators in Victoria that offers a complete end-to-end service. From detailed site inspection reports and design to the supply and installation of compliant non-combustible cladding, we provide a comprehensive cladding rectification process. We provide professional advice and guidance throughout every step of the cladding remediation project.

#### Live, Tenanted Buildings

St Ferrer understands the delicate nature of working in live tenanted buildings and we strive to work efficiently in order to minimise disruption to occupants. We are highly capable of resolving disputes between key stakeholders, all the while ensuring the safety of residents and construction workers.

#### **Quality Management**

We have a Quality Management System that is internally monitored, enabling us to control and assume all responsibility for the quality of our cladding rectification projects. We carry out and operate projects under our quality management system to provide our clients with a service that not only achieves industry standards for quality and efficiency but strives to surpass these standards at every opportunity.

#### **Product Brands**

As experienced Cladding Remediators, we have designed non-combustible cladding solutions for a variety of unique projects. Combining our knowledge of the industry as well as access to premium materials and brands, we deliver within time constraints and within a budget



# **Cladding Remediation Projects**

1325 Hi
405 Hig
120 Hig
270 Hig
8 Hope
135 lnk
23 lzze
20 Jam
10 John
33 La T
Little H
Long Is
Lygon
36 Lyno
16, 17 &
1274 Ma
MCG B
24 Milto
556 Mc
9 More
300 Ne
336 Ne
7 Newr
494 No

1325 High Street, Malvern, \$550 thousand 405 High Street, Northcote, \$250 thousand

120 High Street, Windsor, \$475 thousand

270 High Street, Windsor, \$500 thousand

8 Hope Street, Brunswick, \$1.8 million

135 Inkerman Street, St Kilda, \$4 million

23 Izzet Street, Prahran, \$650 thousand

20 James Street, Dandenong, \$750 thousand

10 Johnson Street, Carrum, \$170 thousand

33 La Trobe Street, Melbourne, \$225 thousand

Little Hero Apartments, Melbourne, \$2 million

Long Island Drive, Frankston, \$350 thousand

Lygon Street, Brunswick, \$600 thousand

36 Lynch Street, Hawthorn, \$455 thousand

16, 17 & 21 Macquarie Street, Prahran, \$1.35 million

1274 Malvern Road, Malver, \$2.1 million

MCG Bay 39 - 50, Richmond, \$280 thousand

24 Milton Street, Elwood, \$650 thousand

556 Moreland Road, Brunswick, \$220 thousand

9 Moreton Avenue, Carnegie, \$500 thousand

300 Neerim Road, Carnegie, \$1.1 million

336 Neerim Road, Carnegie, \$1.9 million

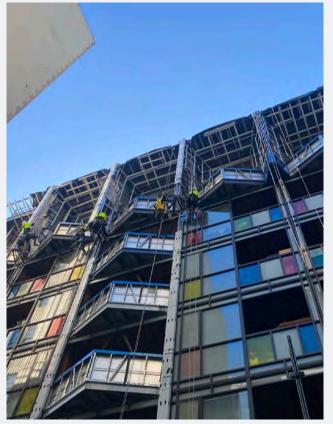
7 Newry Street, Richmond, \$900 thousand

#### 494 North Road, Ormond, \$2.1 million

# **Cladding Remediation Projects**

30 Oliver Lane, Melbourne, \$700 thousand		
80 Ormond Street, Kensington, \$550 thousand		
15 - 25 Pickles Street, Port Melbourne, \$1.6 million		
1320 Plenty Road, Bundoora, \$360 thousand		
170 Princes Street, Kew, \$200 thousand		
Quest Apartments, Caroline Springs, \$1 million		
17 Riversdale Road, Hawthorn, \$1.5 million		
RMIT Cladding Pack 1, \$1.5 million		
10 Stanley Street, Collingwood, \$900 thousand		
38 Station Street, Ferntree Gully, \$1.2 million		
21 Stewart Street, Richmond, \$1 million		
370 St Kilda Road, Melbourne, \$1.7 million		
393 - 401 St Kilda Road, Melbourne, \$600 thousand		
521 St Kilda Street, \$450 thousand		
436 Stud Road, Wantirna South, \$750 thousand		
120 Studio Lane, Docklands, \$550 thousand		
604 - 640 Swanston Street, Carlton, \$630 thousand		
15 Taylors Road, St Albans, \$300 thousand		
119 Tenneyson Street, Elwood, \$180 thousand		
332 Toorak Road, South Yarra, \$1.2 million		
Union Street, \$170 thousand		
15 Vickery Street, Bentleigh, \$2.2 million		
38 Yarra Street, Abbotsford, \$460 thousand		

## **Little Hero Apartments Cladding Remediation**



LOCATION	Melbourne
CLIENT	Deloitte PDS Group
ARCHITECT	JMA Architects
PROJECT VALUE	\$2,000,000
DURATION	24 weeks





## **Melbourne Cladding Remediation**



LOCATION	Melbourne
CLIENT	Cladding Safety Victoria
ARCHITECT	JMA Architects
PROJECT VALUE	\$1,700,00
DURATION	20 weeks



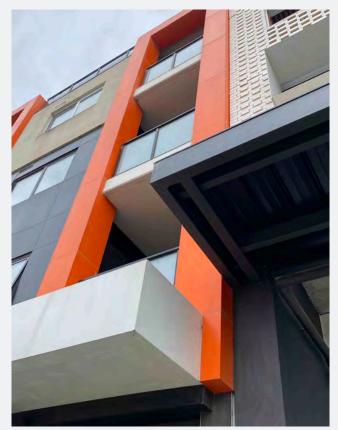








## **Brunswick Cladding Remediation**



LOCATION	Brunswick
CLIENT	Cladding Safety Victoria
ARCHITECT	JMA Architects
PROJECT VALUE	\$1,800,000
DURATION	24 weeks









# **Port Melbourne Cladding Remediation**





LOCATION	Port Melbourne
CLIENT	Cladding Safety Victoria
ARCHITECT	JMA Architects
PROJECT VALUE	\$1,100,000
DURATION	20 weeks



## **Windsor Cladding Remediation**



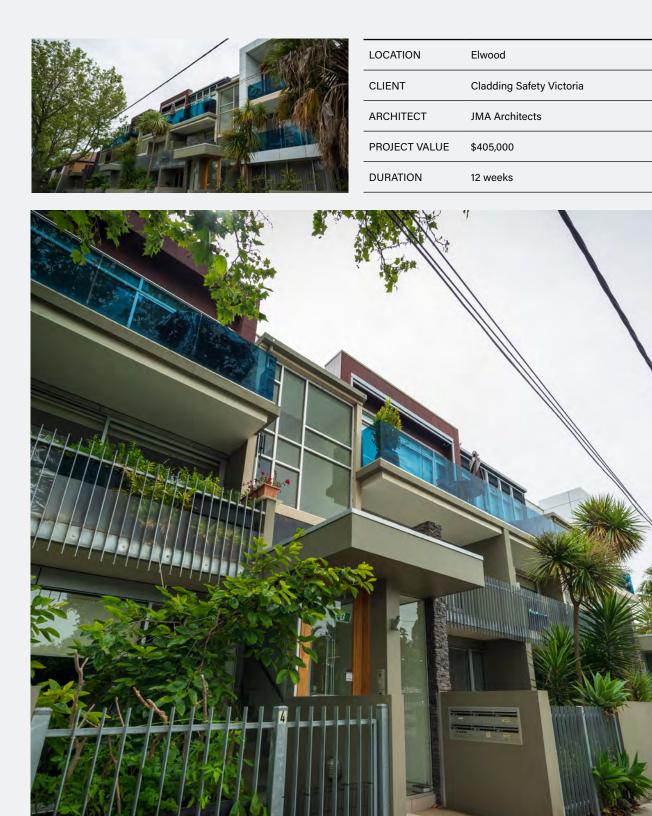




LOCATION	Windsor
CLIENT	Cladding Safety Victoria
ARCHITECT	JMA Architects
PROJECT VALUE	\$475,000
DURATION	13 weeks



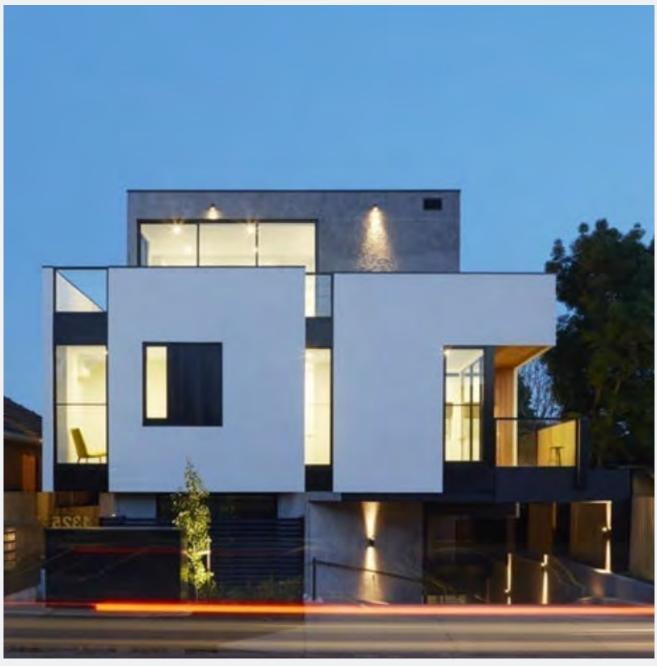
## **Elwood Cladding Remediation**



# **Malvern Cladding Remediation**



LOCATION	Malvern
CLIENT	Cladding Safety Victoria
ARCHITECT	JMA Architects
PROJECT VALUE	\$500,000
DURATION	15 weeks



# **Our Thriving Clients**





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